



Expanding Community

Connecting with Purpose

2016 Annual Report



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FINANCIALS

SOURCE OF FUNDS	AUDITED 2016	
DARS	776,673	5.1%
CSB	6,218,457	41.2%
VA/Medicaid	2,888,973	19.1%
Contributions	148,043	1.0%
Production Services	5,007,144	33.2%
Other	59,673	0.4%
TOTAL	15,098,963	100%

USE OF FUNDS		
Center Services	4,781,719	31.7%
Community Employment Services	1,514,543	10.0%
Production Services	5,033,711	33.3%
Management and General	3,545,057	23.7%
Fundraising	156,423	1.0%
TOTAL	15,031,453	100%

REVENUE	AUDITED 2016	
Program Services	9,884,103	65.5%
Production Services	5,007,144	33.2%
Contributions	148,043	1%
Other	59,673	0.4%
TOTAL	15,098,963	100%

EXPENSES		
Personnel	10,385,237	68.8%
Occupancy	1,630,328	10.8%
Equipment/Supplies	2,398,418	15.9%
Other	617,470	4.1%
TOTAL	15,031,453	100%

WORKING WITH PURPOSE



April Pinch-Keeler,
President/CEO

Over the past four decades, the external landscape has changed, but MVLE's passion has remained steadfast. A passion and dedication to ensuring that our individuals live the lives of their choice. To ensure we are adequately representing MVLE's passion, we undertook a branding project this past year. During this project, we engaged several stakeholder groups and asked the simple question, "What does MVLE's mission mean to you?" Our goal was not only to develop our visual brand and how we represent MVLE through imagery and colors, but how we express MVLE's passion and mission through language.

We achieved that goal and last year launched our new logo and tagline, **Working with Purpose**. Whether you are an individual receiving services from MVLE or partnering with MVLE to provide opportunities, we are all

working together towards achieving personal and professional goals.

MVLE fills a critical role in the lives of those who participate in our programs by providing community-based engagement and resources. MVLE is constantly working to close the gap in services for individuals with disabilities and military veterans. Working alongside our champions, MVLE is breaking down barriers and expanding our community to be the catalyst for lasting change. Like the pieces of a puzzle, we all play a role. Every piece is unique in its own shape, but we all connect together to achieve the larger picture. We applaud the continued support of our many partners and look forward to Expanding our Community by Connecting with Purpose!



Brittany Wismer,
Chairperson of the Board

EMPLOYMENT

Individuals with disabilities face an alarming unemployment rate over 70%. This underserved population requires additional supports to be trained for, retain, and maintain employment. MVLE's Employment Services offers part-time and full-time employment options to provide more meaningful opportunities for our individuals. As our industry is evolving, it is important that we enhance our workforce development efforts. MVLE is expanding our partnerships to support these efforts including computer training, hands-on skill building and career transition support.

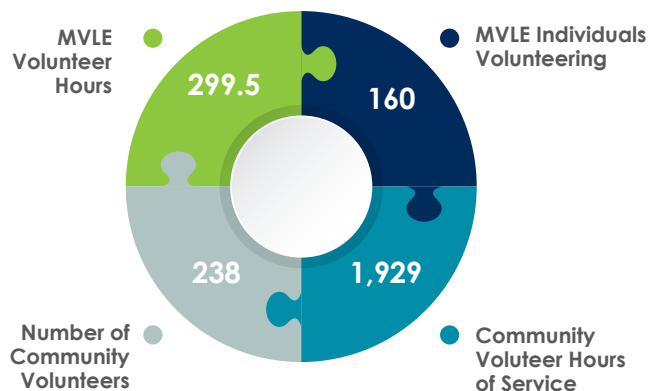
To fully realize our vision and ensure the people we serve are given opportunities to grow both personally and professionally, MVLE has embraced a social-enterprise model, a commercial business strategy with a mission of creating employment. Through this lens, we are actively exploring commercial strategies, including Digital Stream, our document scanning and conversion service, and Ability Nation, our line of scented home goods. This past year, MVLE enhanced the workforce development in our Printing, Mailing & Warehouse divisions, both of which are staffed by individuals in our programs. These individuals employed in these divisions are developing skills that are transferable to job opportunities in our local business community.



SOCIAL RESPONSIBILITY

Social Responsibility extends to every piece of our community. From business to government, and leaders to citizens- we all play a role in the growth and vitality of our social sector. MVLE relies on the support of our partners in creating jobs, volunteering their time or expertise, or providing financial contributions. But MVLE also strives to give back, and do our part to promote a robust and thriving community. This year MVLE set out with the goal of increasing our volunteer presence in our local communities. We did this through our continued partnership with Meals on Wheels, and expanding new programs with Food for Others and Northern Virginia Family Services. MVLE individuals provide regular volunteer service for a diverse group of organizations, in addition to in-kind donation drives for winter hats and scarves for patients at the INOVA Cancer Center and holiday baskets for Bethany House of Northern Virginia.

MVLE's individuals and programs also benefit from the unwavering support of several community volunteers. This past year, 238 volunteers donated over 1,929 hours of service to MVLE! Our volunteers provide a valuable service that works to enhance MVLE's programs and workforce development.



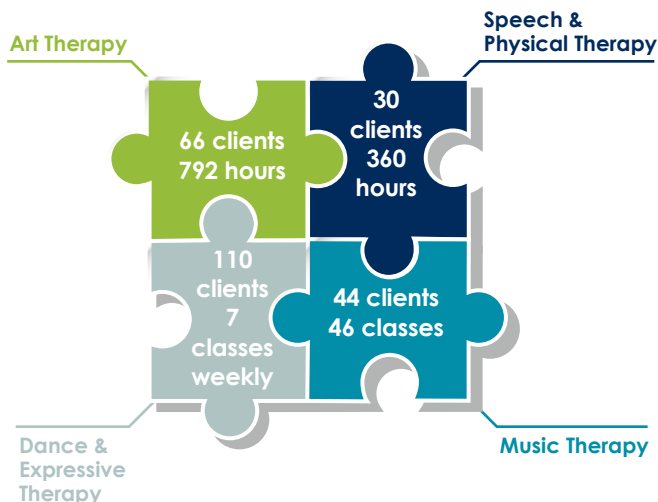
"People choose to volunteer for a variety of reasons. For some it offers the chance to give something back to the community or make a difference to the people around them. For others it gives them the opportunity to develop new skills or build on existing skills and knowledge." — **LaTonia Adams, Director of Support Services**

INTEGRATION

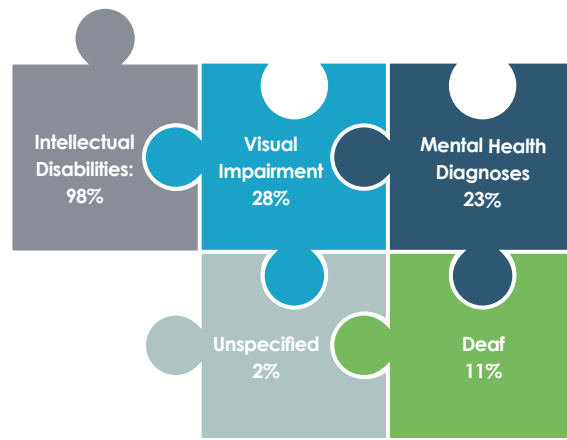
Visit MVLE's Community Centers during the week and you might hear someone playing the guitar or the latest Justin Timberlake dance song. These sounds represent the energetic environment at MVLE that encourages our individuals to express themselves through music, art and dance.

emotional benefits for staff and clients. Not only does this program benefit our clients' physical well-being, but also their mental health and emotional well-being. This will better prepare our individuals to be productive members of their community, working to achieve their personal and professional goals.

The goal of our Support Services program is to promote community integration for individuals served, while also providing needed therapies to assure development of functional self-help and daily living skills that promote independence and quality of life. To achieve this, MVLE partners with several organizations including A Place to Be (APTB) and Body Wise. Working with APTB, MVLE's clients are guided through therapeutic activities by the students and volunteers. These activities provide an opportunity to socialize while engaging in interactive activities that enhance their quality of life. This year Body Wise developed the MVLE Moves program, which works to achieve powerful physical, social, and



INDIVIDUALS SERVED BY MVLE



GOVERNMENT

This year MVLE was excited to partner with California State University of Los Angeles for the SourceAmerica Design Challenge. The SourceAmerica Design Challenge is a national engineering competition aimed at creating innovative workplace technology for people with disabilities. The team of engineering students from CalState worked alongside individuals in MVLE's program and our employment partners to understand some of the challenges they were facing at work. The students then created four tools that would assist our individuals on the jobsite and increase their overall productivity. The MVLE, Be All You Can Be Team, took home Second Place in this National Competition!

MVLE's government partnerships extend beyond the halls of the General Assembly in Richmond, to our government contracts employing 84 individuals across our region and nation. Our participation in the AbilityOne network has grown over several years and serves to enhance our employment offerings.

In 2012, MVLE saw the rise in transitioning military members and veteran unemployment. MVLE understood this was another part of our community that was facing similar barriers to employment that individuals with disabilities had often faced. MVLE sought to close this gap by providing support and services aiding the transition to the civilian workforce. Through our government contracts, MVLE was able to work both with the veteran and the employer to foster an inclusive and thriving employment relationship.

By connecting area veterans to employment and brokering training opportunities with area companies, MVLE helps returning servicemen and women regain their footing as they take the next step in their lives.

ABILITY ONE EMPLOYEES: 84

ABILITY ONE CONTRACTS: 13

This year, our organization is poised to do more than ever. With your support, we'll bring about lasting change in hundreds of lives. One person at a time.

Join us as we strive to create a community in which our individuals are given the opportunity to showcase their abilities and contribute to the growth and vitality of their community. Join us in working with purpose to positively impact both the professional and personal journeys of our individuals.

- **HIRE:** Create employment opportunities.
- **VOLUNTEER:** Share your skills and expertise.
- **CONTRIBUTE:** Support MVLE's mission through your financial contributions.

Contact us today to connect with MVLE and help expand our community!





OUR MISSION

To create futures one person at a time for people with disabilities through employment and support services.

OUR VISION

Utilizing best business practices, MVLE will encourage personal and professional growth for people living with disabilities.

OUR VALUES

Respect, Opportunity, Success, Diversity and Integrity.

MVLE is an equal opportunity employer.
MVLE is a 501(c)3 not-for-profit organization.

Business Center

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Community Center

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Community Center

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